

Introduction to Idilus Lean Continuous Improvement Offering



Who We Are

Our Mission:

To help you establish a “special forces” team that taps into the collective knowledge of your teams, optimizes processes through continuous improvement and capitalizes on intelligent technology.

Key Questions:

- ◆ Are your operations capabilities scaling at the same rate as your revenue growth?
- ◆ Are your repeatable processes documented so that you can effectively onboard new staff & clients?
- ◆ Can you manage defects systematically, without leadership intervention?
- ◆ Does your leadership have capacity to focus on innovation and growth rather than emergencies or basic operations?
- ◆ Do you have a strategy for creating value in the next five years that uses robotic process automation and artificial intelligence?
- ◆ Are you executing a plan to proactively drive down costs for your repeatable processes?

Our Team:



Dave Abel
Founder
RPA strategy
Global and government sectors



Erik Young
Founder
Lean Sigma operations
Quality systems strategy



Katherine Kuhn
Project Director
Lean operations



Rebecca Ross-Bown
Project Director
Legal sector strategy and operations



Dinna Viaggianno
Project Director
Lean operations
Government sector



Maurya Wendling
Technical Writer
Content developer

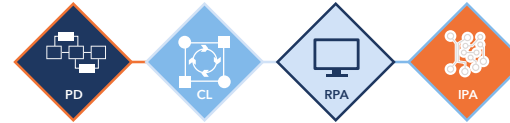
Tell Us About You

- 1 What are your biggest challenges in operational growth?
- 2 How do you make technology and operational decisions?
- 3 Regarding continuous improvement and lean production, what is your skill set, organizational structure and experience-level?
- 4 Regarding robotic process automation, what is your skill set, organizational structure and experience-level?
- 5 Which are the most important: growth, quality, compliance, speed-to-market, cycle-time, cost containment?
- 6 Do you have a strategy for managing costs that considers robotic, process automation or artificial intelligence?
- 7 How would your market share be affected if a competitor provided greater value at a lower cost?

Our Clients



Our Approach

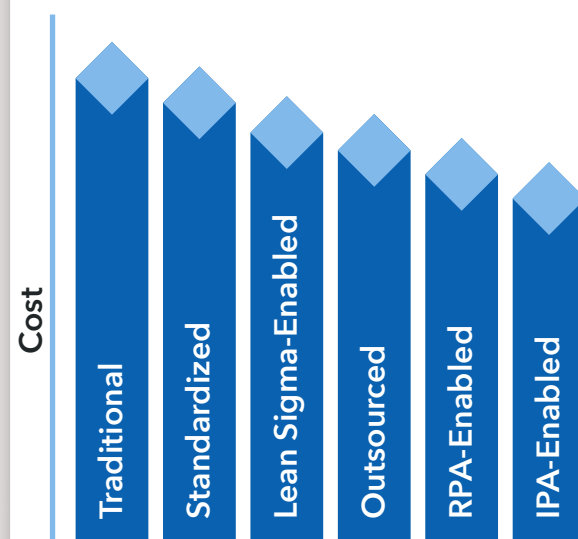


Process Definition – The capture of intellectual property and benchmarking of best practices through mapping processes and developing operational procedures.

Continuous Improvement – The optimization of critical processes using Lean Sigma methodologies to reduce variation and defects, resulting in improved client experiences, product quality, delivery cycle-times, cost structures and team culture.

Robotic Process Automation – The automation of repeatable processes using software robots, allowing humans to focus on high cognition work.

Intelligent Process Automation – Deriving insight from automated processes and generating new business opportunities by tapping into data generated from automation software and machine learning algorithms.



We Empower

Delivered Results:



Reduced costs



Superior quality



Faster cycle times



Sustainable growth



Regulatory compliance



Enduring value

66%

Reduction call-to-close time for inbound calls

170

New FTEs onboarded in one month

7,000

Operating procedures written

75%

Cost reduction from shorter installation times